



PRICING A 1-WEEK RESIDENCY (BASED ON THE NPN FEE STRUCTURE)
6 people in the touring company

ARTIST FEES, 1-WEEK

Salaries for Artists/tech	6 x \$700	\$4,200
Fringe Benefit for Artists/tech	6 x \$140	\$840
Transportation	6 x \$350	\$2,100
Lodging	6 x 7 nights x \$75/night	\$3,150
Per Diem	6 x 7 days x \$40/day	\$1,680
Administrative Allowance	\$1,500	\$1,500
Artistic Director's Contingency	\$300	\$300
TOTAL FEE		\$13,770

SAMPLE PRESENTING BUDGET

EXPENSES

Facility Costs		
Rental	\$2,000	
Insurance	\$100	
Personnel		
Front of House	\$600	
Backstage	\$1,200	
Booth	\$1,500	
Presenter	\$1,000	
Box Office	\$2,000	
Hospitality	\$500	
Marketing		
Advertising	\$5,000	
Direct Mail	\$1,000	
Web	\$100	
Program/playbill	\$1,000	
Equipment Rental	\$1,000	
Artist Contract	\$13,770	
TOTAL EXPENSES	\$30,770	

REVENUES

Box Office	400 seats @ \$15.00 x 2 nights	\$12,000
Ad Sales		\$1,000
Contributions and Grants		\$17,770
		\$30,770